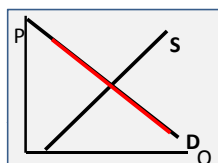


Getting Ready to Use the Market Model

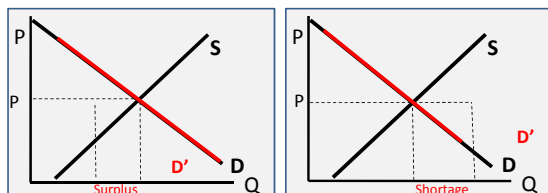
Analyzing What Happens When
Curves Shift

Using the Market Model 1

- **Shifts in Demand**
 - A Change in "Anything Else"
- **The Questions to Ask:**
 - What Changed?
 - Which Curve?
 - Which Way Does it Go?
 - Draw the New Curve
 - Observe New Equilibrium (X)
 - Compare with Old Equilibrium



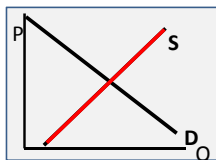
Shifts in Demand



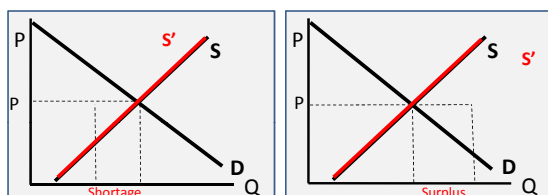
- Cause Disequilibrium
- Price Changes → Buyer/Seller Responses
- Ultimately A New Equilibrium Emerges
- Compare Old & New Equilibrium

Using the Market Model 2

- **Shifts in Supply:**
 - A Change in "Anything Else"
- **The Questions to Ask:**
 - What Changed?
 - Which Curve?
 - Which Way Does it Go?
 - Draw the New Curve
 - Compare with Old Equilibrium



Shifts in Supply



- Cause Disequilibrium
- Price Changes → Buyer/Seller Responses
- Ultimately A New Equilibrium Emerges

Wrap Up: The Steps in the Market Analysis Process:

- Start with Initial Equilibrium
- Alter Some Condition
- Shift Relevant Curves
- Compare New Equilib. Price/Quantity with Old

A Final Suggestion:

- PRACTICE....
- PRACTICE....
- PRACTICE
- Several Practice Tools Available
